## Incoterm 2002

TERM	EXW Ex-Works	FCA Free Carrier	FAS Free Alongside Ship	FOB Free On- Board Vessel	CFR Cost & Freight	CIF Cost Insurance & Freight	CPT(1) Carriage Paid to
Service	WhoPays	WhoPays	WhoPays	WhoPays	WhoPays	WhoPays	WhoPays
Warehouse Storage at point or origin	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Warehouse Labor at point of origin	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Export Packing	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Loading at point of origin	Buyer	Seller	Seller	Seller	Seller	Seller	Seller
Inland Freight	Buyer	Buyer (3)	Seller	Seller	Seller	Seller	Seller
Port Receiving Charges	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller
Forwarders Fee	Buyer	Buyer	Seller (2)	Seller	Seller	Seller	Seller
Loading on ocean carrier	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller
Ocean / Air Freight Charges	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller
Charges at foreign Port /Airpo	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer(3)	Seller
Customs, Duties & Taxes abroad	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer
Delivery Charges to final destination	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer
TERM		CIP (1) Carriage & Insurance Paid to	DAF Delivery a Frontier	DES t Delivered Ex-Ship	DEQ Delivered Ex - Quay Duty Unpaid	DDU Delivered Duty Unpaid	DDP Delivered Duty Paid
TERM Service		Carriage & Insurance	Delivery a	t Delivered	Delivered Ex - Quay Duty	Delivered Duty	Delivered
	<sup>-</sup> Origin	Carriage & Insurance Paid to	Delivery a	t Delivered Ex-Ship	Delivered Ex - Quay Duty Unpaid	Delivered Duty Unpaid	Delivered Duty Paid
Service	ŭ	Carriage & Insurance Paid to WhoPays	Delivery a Frontier WhoPays	t Delivered Ex-Ship WhoPays	Delivered Ex - Quay Duty Unpaid WhoPays	Delivered Duty Unpaid WhoPays	Delivered Duty Paid WhoPays
Service Warehouse Storage at point of	ŭ	Carriage 8 Insurance Paid to WhoPays Seller	Delivery a Frontier  WhoPays Seller	t Delivered Ex-Ship WhoPays Seller	Delivered Ex - Quay Duty Unpaid WhoPays Seller	Delivered Duty Unpaid WhoPays Seller	Delivered Duty Paid WhoPays Seller
Service  Warehouse Storage at point of Communications and Communication (Communication) and Communication (C	ŭ	Carriage & Insurance Paid to WhoPays Seller Seller	Delivery a Frontier  WhoPays  Seller  Seller	t Delivered Ex-Ship WhoPays Seller Seller	Delivered Ex - Quay. Duty Unpaid WhoPays Seller Seller	Delivered Duty Unpaid WhoPays Seller Seller	Delivered Duty Paid WhoPays Seller Seller
Service  Warehouse Storage at point of C  Warehouse Labor At Point of C  Export Packing	ŭ	Carriage & Insurance Paid to  WhoPays  Seller  Seller  Seller	Delivery a Frontier  WhoPays  Seller  Seller  Seller	t Delivered Ex-Ship WhoPays Seller Seller Seller	Delivered Ex - Quay Duty Unpaid WhoPays Seller Seller Seller	Delivered Duty Unpaid WhoPays Seller Seller Seller	Delivered Duty Paid WhoPays Seller Seller Seller
Service  Warehouse Storage at point of Community Warehouse Labor At Point of Community Export Packing  Loading at Point of Origin	ŭ	Carriage & Insurance Paid to  WhoPays  Seller  Seller  Seller  Seller	Delivery a Frontier  WhoPays  Seller  Seller  Seller  Seller	t Delivered Ex-Ship WhoPays Seller Seller Seller Seller	Delivered Ex - Quay. Duty Unpaid WhoPays Seller Seller Seller Seller	Delivered Duty Unpaid WhoPays Seller Seller Seller Seller	Delivered Duty Paid  WhoPays  Seller  Seller  Seller  Seller
Service  Warehouse Storage at point of Comments of Com	ŭ	Carriage & Insurance Paid to  WhoPays  Seller  Seller  Seller  Seller  Seller	Delivery a Frontier  WhoPays  Seller  Seller  Seller  Seller  Seller  Seller	t Delivered Ex-Ship  WhoPays  Seller  Seller  Seller  Seller  Seller  Seller	Delivered Ex - Quay. Duty Unpaid WhoPays Seller Seller Seller Seller Seller Seller	Delivered Duty Unpaid WhoPays Seller Seller Seller Seller Seller Seller	Delivered Duty Paid  WhoPays  Seller  Seller  Seller  Seller  Seller  Seller
Service  Warehouse Storage at point of Community Warehouse Labor At Point of Community Export Packing  Loading at Point of Origin  Inland Freight  Port Receiving Charges	ŭ	Carriage & Insurance Paid to  WhoPays  Seller  Seller  Seller  Seller  Seller  Seller  Seller	Delivery a Frontier  WhoPays  Seller  Seller  Seller  Seller  Seller  Seller  Seller	t Delivered Ex-Ship  WhoPays  Seller  Seller  Seller  Seller  Seller  Seller  Seller	Delivered Ex - Quay. Duty Unpaid WhoPays Seller Seller Seller Seller Seller Seller Seller	Delivered Duty Unpaid WhoPays Seller Seller Seller Seller Seller Seller Seller	Delivered Duty Paid  WhoPays  Seller  Seller  Seller  Seller  Seller  Seller  Seller
Service  Warehouse Storage at point of Warehouse Labor At Point of CExport Packing  Loading at Point of Origin  Inland Freight  Port Receiving Charges  Forwarders fee	ŭ	Carriage & Insurance Paid to  WhoPays  Seller  Seller  Seller  Seller  Seller  Seller  Seller  Seller	Delivery a Frontier  WhoPays Seller Seller Seller Seller Seller Seller Seller Seller	t Delivered Ex-Ship  WhoPays  Seller  Seller  Seller  Seller  Seller  Seller  Seller  Seller  Seller	Delivered Ex - Quay. Duty Unpaid WhoPays Seller Seller Seller Seller Seller Seller Seller Seller Seller	Delivered Duty Unpaid WhoPays Seller Seller Seller Seller Seller Seller Seller Seller	Delivered Duty Paid  WhoPays  Seller  Seller  Seller  Seller  Seller  Seller  Seller  Seller
Service  Warehouse Storage at point of Community Warehouse Labor At Point of Community Packing  Loading at Point of Origin  Inland Freight  Port Receiving Charges  Forwarders fee  Loading on Ocean Carrier	Prigin	Carriage & Insurance Paid to  WhoPays  Seller  Seller  Seller  Seller  Seller  Seller  Seller  Seller  Seller	Delivery a Frontier  WhoPays Seller	t Delivered Ex-Ship  WhoPays  Seller	Delivered Ex - Quay. Duty Unpaid WhoPays Seller Seller Seller Seller Seller Seller Seller Seller Seller	Delivered Duty Unpaid WhoPays Seller Seller Seller Seller Seller Seller Seller Seller Seller	Delivered Duty Paid  WhoPays  Seller  Seller  Seller  Seller  Seller  Seller  Seller  Seller  Seller
Service  Warehouse Storage at point of Warehouse Labor At Point of CExport Packing  Loading at Point of Origin  Inland Freight  Port Receiving Charges  Forwarders fee  Loading on Ocean Carrier  Ocean / Freight Charges	Origin Ort	Carriage & Insurance Paid to  WhoPays  Seller  Seller	Delivery a Frontier  WhoPays Seller	t Delivered Ex-Ship  WhoPays  Seller  Seller	Delivered Ex - Quay. Duty Unpaid WhoPays Seller	Delivered Duty Unpaid  WhoPays  Seller	Delivered Duty Paid  WhoPays  Seller  Seller  Seller  Seller  Seller  Seller  Seller  Seller  Seller  Seller